

Subject: Fwd: IL 5
Date: Thu, 28 Mar 2019 10:35:04 -0400
From: Keith Nakasone - QT2 <keith.nakasone@gsa.gov>
To: Laura Stanton <laura.stanton@gsa.gov>
Message-ID: <CADypittVri7fCr6DWmx-neQ=9KM5h16a=fTF=_bV5BgdYOzdPg@mail.gmail.com>
MD5: c0b07e4fd8bd31401759d92768abbf22

:-)

Amended...but it does not change the answer. K

----- Forwarded message -----

From: (b) (6) <[REDACTED]@microsoft.com>
Date: Thu, Mar 28, 2019 at 10:34 AM
Subject: RE: IL 5
To: Keith Nakasone - QT2 <keith.nakasone@gsa.gov>

Apologies for the typo below.

The second sentence in the first paragraph should have read "This is a great news story for our customers and something we've been working on for quite some time."

From: (b) (6) <[REDACTED]>
Sent: Thursday, March 28, 2019 10:31 AM
To: 'Keith Nakasone - QT2' <keith.nakasone@gsa.gov>
Subject: RE: IL 5

Good morning, Mr. Nakasone-

Confirmed on IL5, in fact we have recent approval from DISA to expand our IL5 capabilities by leveraging our IL4 regions (they are now approved to host IL5 workloads). This is a great news story for our customers and something we've working on for quite some time.

Regarding, IL6, we continue to drive the build out. We're in accreditation but likely won't begin Phase 2 until early May. We're taking lots of government dependencies but the DoD is partnering well and leaning in hard to make this successful.

Thank you for reaching out. I had a reminder on my calendar to do with you this week.

All the best,

Pat

From: Keith Nakasone - QT2 <keith.nakasone@gsa.gov>
Sent: Thursday, March 28, 2019 10:13 AM
To: (b) (6) <[REDACTED]@microsoft.com>
Subject: IL 5

Patrick,

Please confirm that we are good at the IL5 level...And continue to work through IL 6....right?

Thanks, Keith

Keith K. Nakasone

Phone: [202-264-9417](tel:202-264-9417)

Deputy Assistant Commissioner for Acquisition

[Office of Information Technology Category \(ITC\)](#)

[Federal Acquisition Service \(FAS\)](#)

[U.S. General Services Administration \(GSA\)](#)

Acquisition Program Support Point of Contact:

Ms. Elisabeth Sundin

Email: Elisabeth.Sundin@gsa.gov

Phone: [703-489-3978](tel:703-489-3978)

--

Keith K. Nakasone

Deputy Assistant Commissioner for Acquisitions

Information Technology Category (ITC)

Federal Acquisition Service (FAS)

General Administration Services (GSA)

(202) 264-9417

Keith.Nakasone@gsa.gov

Subject: Re: Blockchain presentation
Date: Fri, 22 Sep 2017 20:52:42 +0000
From: Laura Stanton - QP <laura.stanton@gsa.gov>
To: Thomas Meiron - QP <thomas.meiron@gsa.gov>
Message-ID: <CALgG=hvtjKiVwR+Jd3H9=RN+yLsCyZpdv9CoXbaFx--ogTQp5Q@mail.gmail.com>
MD5: 9049deb5fbd3f811b08dfb3401a1ca16

(b) (5)
(b) (5) . Why don't you invite her to come speak with us?

On Fri, Sep 22, 2017 at 3:42 PM Thomas Meiron - QP <thomas.meiron@gsa.gov> wrote:

A strange thought... (b) (5)
(b) (5) ?

Thomas D. Meiron
Deputy Assistant Commissioner
GSA | FAS | Office of Enterprise Strategy Management
(202) 420-8039

----- Forwarded message -----

From: (b) (6) <[REDACTED]@microsoft.com>
Date: Thu, Sep 21, 2017 at 4:17 PM
Subject: RE: Blockchain presentation
To: Thomas Meiron - QP <thomas.meiron@gsa.gov>

Hi Tom,

Absolutely... attached is a copy.

Happy to also talk in person if you have any questions!

(b) (6)

(b) (6)

CTO Microsoft Federal

(b) (6)

From: Thomas Meiron - QP [mailto:thomas.meiron@gsa.gov]
Sent: Thursday, September 21, 2017 7:51 AM
To: (b) (6) <[REDACTED]@microsoft.com>
Subject: Blockchain presentation

Good Morning (b) (6)

I was one of the attendees at the ACT-IAC Blockchain forum earlier this week. At the conclusion of your presentation you offered to share your slides to the participants. I was hoping you would be reticent to sending me a copy of your slides.

Kind regards,

Tom

Thomas D. Meiron

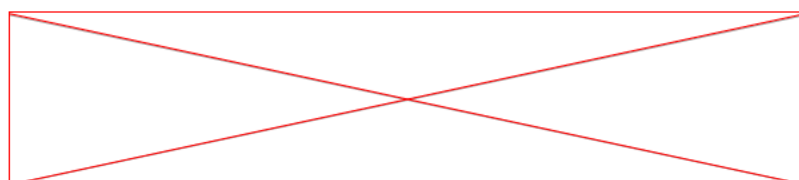
Deputy Assistant Commissioner

GSA | FAS | Office of Enterprise Strategy Management

[\(202\) 420-8039](tel:(202)420-8039)

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Laura J. Stanton
Assistant Commissioner
GSA | FAS | Office of Enterprise Strategy Management
1800 F Street, NW | Washington, DC 20405
703.785.2959



Subject: Re: Introduction
Date: Mon, 18 Mar 2019 14:21:30 -0700
From: Anil Cheriyan - Q2 <anil.cheriyana@gsa.gov>
To: Rob Borden - AC <robert.borden@gsa.gov>
Cc: (b) (6) microsoft.com>, Hilary Lutz - QED
<hilary.lutz@gsa.gov>
Message-ID: <CA+eDuVX8H3HWrf1e4y6zxo8cpEdr4Tr-56UtWYORDvMEHitD2Q@mail.gmail.com>
MD5: e794e0b46fe50f1601016cac738efa0a

(b) (6) pl work with Hilary to set up. It may be early April.

Sent from my iPhone

On Mar 18, 2019, at 4:29 PM, Rob Borden - AC <robert.borden@gsa.gov> wrote:

Thanks, (b) (6) Happy to help.

Anil,

(b) (6) is part of the Microsoft team in DC and is looking for an introductory meeting with you to talk about their ongoing projects and the TTS mission.

Rob

----- Forwarded message -----

From: (b) (6) @microsoft.com>
Date: Mon, Mar 18, 2019 at 2:02 PM
Subject: Introduction
To: Rob Borden - AC <robert.borden@gsa.gov>

Rob,

Hope all is well!

I was wondering if I could ask you a favor. Would you be willing to facilitate an introductory meeting with Anil Cheriyan? I'd love to bring in a few colleagues to formalize a relationship, update him on projects underway and see else where we can work together and help him with the TTS mission.

Thanks!

<image001.jpg>

[901 K St., NW](#)

(b) (6) microsoft.com

(b) (6)

<image002.jpg>
<image003.jpg> <image004.jpg> <image005.jpg> <image006.jpg> <image007.jpg>
> <image008.jpg>

Subject: RE: EX: Re: Follow up from TTS/MSFT Meeting
Date: Tue, 18 Jun 2019 13:17:00 +0000
From: (b) (6) microsoft.com>
To: Cristina Brydges - QOC <cristina.brydges@gsa.gov>
Cc: "anil.cheriyen@gsa.gov" <anil.cheriyen@gsa.gov>, "dominic.sale@gsa.gov" <dominic.sale@gsa.gov>, "bob.deluca@gsa.gov" <bob.deluca@gsa.gov>, "joshua.difrances@gsa.gov" <joshua.difrances@gsa.gov>, "angela.colter@gsa.gov" <angela.colter@gsa.gov>, "william.huie@gsa.gov" <william.huie@gsa.gov>, "esther.praske@gsa.gov" <esther.praske@gsa.gov>, Hilary Lutz - QED <hilary.lutz@gsa.gov>, (b) (6) @microsoft.com>
Message-ID: <SN4PR2101MB08154E22F62A40DE2332CA0DADEA0@SN4PR2101MB0815.namprd21.p rod.outlook.com>
MD5: bec2888955031ffbc4a45d9f20807369
Attachments: Microsoft Training & Events (Short).pdf ; TTS Meeting - Microsoft Support and Resources.pdf

Good Morning Cristina and TTS Team!

I wanted to follow up regarding some of the outstanding items from the Microsoft side. You will find the following documents attached:

Microsoft Support & Resources – Slides 2-3 provide a summary of all the resources available (with links). The supporting slides goes into more detail regarding those areas (People & Programs; Process & Planning; Tools & Technology; Training). As discussed, we would be happy to go into more detail on these resources with your teams that would benefit from engagement.

Training (Short Deck) – This provides an overview (with links) of the training options. It also has links to Azure Government resources, upcoming Hackathons, and a recommended path for getting started.

There is a longer deck that provides a “How to guide” for MS Learn and PluralSight Training, more details about the Business School, and Learning Paths for several cloud roles. I am happy to provide that one if there is interest.

Here is the public link for Microsoft’s response to the NIST AI RFI:
<https://www.nist.gov/sites/default/files/documents/2019/06/10/nist-ai-rfi-microsoft-001.pdf>

Thank you again for your time. I look forward to partnering together and the next steps.

Kind Regards,

(b) (6)

From: Cristina Brydges - QOC <cristina.brydges@gsa.gov>
Sent: Friday, June 7, 2019 3:03 PM
To: (b) (6) microsoft.com>
Cc: anil.cheriyen@gsa.gov; dominic.sale@gsa.gov; bob.deluca@gsa.gov; joshua.difrances@gsa.gov; angela.colter@gsa.gov; william.huie@gsa.gov; esther.praske@gsa.gov; Hilary Lutz - QED <hilary.lutz@gsa.gov>; (b) (6) microsoft.com>
Subject: EX: Re: Follow up from TTS/MSFT Meeting

(b) (6)

Thank you and the team for hosting us on Tuesday, it was a great session with meaningful discussions.

Also, thank you for summarizing and brainstorming some next steps. I will review with the

leadership team and get back to you next week.

Thanks again and have a great weekend.

Best - Cristina

On Thu, Jun 6, 2019 at 2:02 PM (b) (6) <[REDACTED]> wrote:

Hi Cristina,

Thank you for a productive meeting on Tuesday. I appreciate any feedback you have on the Digital Transformation Showcase, specific sessions, and the discussion. I think this was a great refresh and I look forward to supporting TTS programs and initiatives now that I am your dedicated resource from Microsoft. Let me know what works best to review the actions below and coordinate with our teams.

I think it makes sense to schedule a regular (monthly) cadence with the TTS leadership to continue our partnership. Per the discussion, the next step is to determine 1-2 innovative projects that we can work together. I included some suggestions below based on feedback from the team, and we will come prepared to our next discussion as to what this could look like so we can brainstorm together.

(b) (4)

There was also interest in the areas below. We will take the action to provide follow up with these accordingly but please let me know if any of these should be prioritized for our next discussion.

(b) (4)

Best Regards,

(b) (6)

Microsoft Federal Civilian

Mobile: (b) (6)

Email: (b) (6) [microsoft.com](mailto:(b) (6)@microsoft.com)



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Cristina Brydges

TTS Chief of Staff

<https://join.tts.gsa.gov/>

Subject: RE: TTS/MSFT - Thank you
Date: Mon, 29 Apr 2019 17:15:01 +0000
From: (b) (6) microsoft.com>
To: "anil.cheriyam@gsa.gov" <anil.cheriyam@gsa.gov>
Cc: (b) (6) microsoft.com>
Message-ID: <BL0PR2101MB0898DAE67358398F9EFDCCBD1D8390@BL0PR2101MB0898.namprd21.outlook.com>
MD5: 8e29cf4c8df639f45edf0cf16f61fb6a

Anil,

Just a quick update on a strawman agenda and some potential dates to host you and your staff for a re-introduction to MSFT at our K Street Innovation Center (just down the road). We have availability on Tuesday, June 4th and Thursday, June 13th. Is there a date we could hold while we work on the agenda items?

Best,
Steve

Proposed Agenda:

- Welcome – Intros, a New Microsoft, etc. (10:00 – 10:30)
- Digital Transformation Showcase (10:30 – 12:00)
- Lunch (12:00 – 1:00)
- COEs - Driving business focused, outcome focused, solution focused impact (1:00 – 3:00)
 - o Cloud Adoption & Infrastructure Automation
 - o Contact Center and Customer Experience
 - o Security and Identity Management
 - o Data Analytics - AI and Machine Learning
 - o Robotic Automation – Bots and IoT
- Microsoft as a True Industry Partner - What resources and value can we bring to the TTS Strategy? (3:00 – 3:30)
- Transformational Projects/Targets - Brainstorming ideas to work together and drive impact (3:30 – 4:30)

From: (b) (6)
Sent: Thursday, April 18, 2019 6:07 AM
To: anil.cheriyam@gsa.gov
Cc: (b) (6) microsoft.com); (b) (6) microsoft.com>; (b) (6) microsoft.com>; (b) (6) microsoft.com>
Subject: TTS/MSFT - Thank you

Anil,

Thank you for the time yesterday. It was great to learn about your approach to TTS and to hear about your vision in how to engage with industry in delivering against the seven core competencies for each CoE. I think there is a real opportunity for both our organizations to truly partner to help Agencies achieve greater impact using investments and platforms they already have access to. As I mentioned yesterday, I also want my team to get out of the “EA” discussion with their customers and to move left within organizations where we can bring greater good and impact in delivering solutions on the edge. I think that is where we can also bring value to this partnership; we’re engaged in many areas of this already.

Below are the high level items I’ve captured to help us in our engagement with TTS/18F going forward:

- 1) Re-introduction of MSFT to TTS/18F (Mapping our solutions to the 7 competency areas) and sharing of where opportunities may be within the top 25 agencies

Subject: RE: Introduction
Date: Tue, 19 Mar 2019 20:41:59 +0000
From: (b) (6) @microsoft.com>
To: Anil Cheriyan - Q2 <anil.cheriyam@gsa.gov>, Rob Borden - AC <robert.borden@gsa.gov>
Cc: Hilary Lutz - QED <hilary.lutz@gsa.gov>
Message-ID: <SN6PR2101MB10719EC518F3C068F373658191400@SN6PR2101MB1071.namprd21.prod.outlook.com>
MD5: f2b228468aaf6bbbf9da57484a13b2b3

Wonderful! Thanks so much for the intro, Rob! And great to meet you, Anil!

Hilary, I see an email from you and will follow up separately to identify a time. I'll likely be joined by two other senior Microsoft colleagues and will be sure to share details ahead of our meeting.

Looking forward to it.

(b) (6)

From: Anil Cheriyan - Q2 <anil.cheriyam@gsa.gov>
Sent: Monday, March 18, 2019 5:22 PM
To: Rob Borden - AC <robert.borden@gsa.gov>
Cc: (b) (6) @microsoft.com>; Hilary Lutz - QED <hilary.lutz@gsa.gov>
Subject: Re: Introduction

(b) (6) pl work with Hilary to set up. It may be early April.

Sent from my iPhone

On Mar 18, 2019, at 4:29 PM, Rob Borden - AC <robert.borden@gsa.gov> wrote:

Thanks, (b) (6). Happy to help.

Anil,

(b) (6) is part of the Microsoft team in DC and is looking for an introductory meeting with you to talk about their ongoing projects and the TTS mission.

Rob

----- Forwarded message -----

From: (b) (6) @microsoft.com>
Date: Mon, Mar 18, 2019 at 2:02 PM
Subject: Introduction
To: Rob Borden - AC <robert.borden@gsa.gov>

Rob,

Hope all is well!

I was wondering if I could ask you a favor. Would you be willing to facilitate an introductory meeting with Anil Cheriyan? I'd love to bring in a few colleagues to formalize a relationship, update him on projects underway and see else where we can work together and help him with the TTS mission.

Thanks!

<image001.jpg>

[901 K St., NW](#)

(b) (6)

[icrosoft.com](#)

(b) (6)

<image002.jpg>
<image003.jpg>
> <image008.jpg>

<image006.jpg> <image007.jpg>

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U.S. General Services Administration

Robert Borden
Chief of Staff

Subject: RE: EX: Re: TTS/MSFT - Thank you
Date: Fri, 10 May 2019 12:22:34 +0000
From: (b) (6)@microsoft.com>
To: Cristina Brydges - QOC <cristina.brydges@gsa.gov>
Message-ID: <SN4PR2101MB081503C535167D27E0F0B940AD0C0@SN4PR2101MB0815.namprd21.prod.outlook.com>
MD5: f7446d38413a749a8a594212823c521c

Thank you, Hilary. Moving everyone to BCC.

Good Morning Cristina,

Per the other email, I am working on finalizing the agenda for the meeting at Microsoft on June 4th. Below is high level overview but I want to make sure we dig deeper on the appropriate areas. Do you have availability next week for a quick chat and review? I will be at the GSA offices on Tuesday morning if that works. Otherwise, please let me know a good time for you during another day that week. Thank you, and I look forward to speaking with you soon.

- (b) (6) Welcome – Intros, a New Microsoft, etc. (10:00 – 10:30)
- (b) (6) Digital Transformation Showcase (10:30 – 12:00)
- (b) (6) Lunch (12:00 – 1:00)
- (b) (6) Driving business focused, outcome focused, solution focused impact with the Centers of Excellence (COE) (1:00 – 3:00)
 - o Cloud Adoption & Infrastructure Optimization
 - o Contact Center and Customer Experience
 - o Security and Identity Management
 - o Data Analytics - AI and Machine Learning
 - o Robotic Automation – Bots and IoT
- (b) (6) Microsoft as a True Industry Partner - What resources and value can we bring to the TTS Strategy? (3:00 – 3:30)
- (b) (6) Transformational Projects/Targets - Brainstorming ideas to work together and drive impact (3:30 – 4:30)

Kind Regards,

(b) (6)

From: Hilary Lutz - QED <hilary.lutz@gsa.gov>
Sent: Friday, May 10, 2019 8:15 AM
To: (b) (6)@microsoft.com>
Cc: Anil Cheriyan - Q2 <anil.cheriyam@gsa.gov>; (b) (6)@microsoft.com>; Cristina Brydges - QOC <cristina.brydges@gsa.gov>
Subject: Re: EX: Re: TTS/MSFT - Thank you

Hi Jessica,

Of course! See list of attendees below:

Anil Cheriyan

Cristina Brydges

Dominic Sale

Bob De Luca

Joshua Di Frances

Angela Colter

Jay Huie

Esther Praske

I have cc'ed Cristina Brydges, our Chief of Staff. She can work with you to finalize the agenda for June 4th.

Please let me know if you have any additional questions!

Thank you,

--



U.S. General Services Administration

Hilary Lutz

Technology Transformation Services

Federal Acquisition Service

C: (b) (6)

On Fri, May 10, 2019 at 7:47 AM (b) (6) <[REDACTED]> wrote:

Good Morning Hilary!

I have the framework for the agenda ready to review. In order to make sure the session is most valuable for your team, I would like to review with someone to make sure we are digging deep on the right areas. Can you suggest someone for me to work with as we finalize the agenda?

Can you also please send me a list of attendees? Thank you.

Regards,

(b) (6)

From: (b) (6) <[REDACTED]>

Sent: Monday, April 29, 2019 1:37 PM
To: Hilary Lutz - QED <hilary.lutz@gsa.gov>; Anil Cheriyan - Q2 <anil.cheriyam@gsa.gov>
Cc: (b) (6) <[\(b\) \(6\)@microsoft.com](mailto:(b) (6)@microsoft.com)>
Subject: RE: EX: Re: TTS/MSFT - Thank you

Thanks for the quick response Hilary. We'll lock that date in. Jessica (cc'd) will be the lead from our team as we work towards that date. More to follow.

Thanks,
(b) (6)

From: Hilary Lutz - QED <hilary.lutz@gsa.gov>
Sent: Monday, April 29, 2019 1:32 PM
To: Anil Cheriyan - Q2 <anil.cheriyam@gsa.gov>
Cc: (b) (6) <[\(b\) \(6\)@microsoft.com](mailto:(b) (6)@microsoft.com)>; (b) (6) <[\(b\) \(6\)@microsoft.com](mailto:(b) (6)@microsoft.com)>
Subject: EX: Re: TTS/MSFT - Thank you

Good Afternoon,

It looks like Tuesday, June 4th would work well for Anil. I will hold that date on his calendar while you work out the details.

Please let me know if you have any questions or need anything else from our end.

Thank you so much,

--



U.S. General Services Administration

Hilary Lutz

Technology Transformation Services

Federal Acquisition Service

C: (b) (6)

On Mon, Apr 29, 2019 at 1:18 PM Anil Cheriyan - Q2 <anil.cheriyam@gsa.gov> wrote:

Hilary - FYI

On Mon, Apr 29, 2019 at 1:15 PM (b) (6) <[\(b\) \(6\)@microsoft.com](mailto:(b) (6)@microsoft.com)> wrote:

Anil,

Just a quick update on a strawman agenda and some potential dates to host you and your staff for a re-introduction to MSFT at our K Street Innovation Center (just down the road). We have availability on Tuesday, June 4th and Thursday, June 13th. Is there a date we could hold while we work on the agenda items?

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Sent: Thursday, April 18, 2019 6:07 AM
To: anil.cheriyana@gsa.gov
Cc: (b) (6) <(b) (6)@microsoft.com>; (b) (6) <(b) (6)@microsoft.com>; (b) (6) <(b) (6)@microsoft.com>; (b) (6) <(b) (6)@microsoft.com>; (b) (6) <(b) (6)@microsoft.com>
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- 1) Re-introduction of MSFT to TTS/18F (Mapping our solutions to the 7 competency areas) and sharing of where opportunities may be within the top 25 agencies
- 2) Discussion of edge-type solutions in the mission areas and civic tech initiatives (i.e. AI for Earth)
- 3) Identifying one solution that we can jointly work together on to showcase at our Cloud Forum as an example of what can be achieved thru Government/Industry partnership
- 4) Bringing in Senior leadership from Redmond to engage with TTS/18F

One area that we didn’t discuss was perhaps having a meet and greet with GitHub with your 18F team. That may also be worthwhile as I think there may be benefits there too.

Please let me know if I've left anything off or if there are some additional areas we should add to the list. I'll work with the team on logistics/agenda recommendations and circle back. We have a solutions showcase we're hosting just a few blocks away during the month of May which might be a great venue for the above items.

Again, thanks again for the engagement. We're excited to work with you in your new role.

My very best,
Steve

(b) (6) | Microsoft Corporation | (b) (6) Federal Civilian | (b) (6) Office |
(b) (6) [microsoft.com](mailto:(b) (6)@microsoft.com)



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Anil Cheriyan

Director, Technology Transformation Services

Deputy Commissioner, Federal Acquisition Service

U.S. General Services Administration

For scheduling purposes, please contact Hilary Lutz at hilary.lutz@gsa.gov.

Subject: Follow up from TTS/MSFT Meeting
Date: Thu, 6 Jun 2019 18:02:17 +0000
From: (b) (6) microsoft.com>
To: "cristina.brydges@gsa.gov" <cristina.brydges@gsa.gov>
Cc: "anil.cheriyen@gsa.gov" <anil.cheriyen@gsa.gov>, "dominic.sale@gsa.gov" <dominic.sale@gsa.gov>, "bob.deluca@gsa.gov" <bob.deluca@gsa.gov>, "joshua.difrances@gsa.gov" <joshua.difrances@gsa.gov>, "angela.colter@gsa.gov" <angela.colter@gsa.gov>, "william.huie@gsa.gov" <william.huie@gsa.gov>, "esther.praske@gsa.gov" <esther.praske@gsa.gov>, Hilary Lutz - QED <hilary.lutz@gsa.gov>, (b) (6) @microsoft.com>
Message-ID: <MWHPR2101MB0811227553B02C71215A42E4AD170@MWHPR2101MB0811.namprd21.prod.outlook.com>
MD5: 33eb7647150b67abf64a2a93959eb61d

Hi Cristina,
Thank you for a productive meeting on Tuesday. I appreciate any feedback you have on the Digital Transformation Showcase, specific sessions, and the discussion. I think this was a great refresh and I look forward to supporting TTS programs and initiatives now that I am your dedicated resource from Microsoft. Let me know what works best to review the actions below and coordinate with our teams.

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(b) (4)

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(b) (4)

(b) (4)

Best Regards,

(b) (6)

Microsoft Federal Civilian

Mobile: (b) (6)

Email: (b) (6)@microsoft.com



Subject: RE: Azure
Date: Fri, 2 Nov 2018 21:21:52 +0000
From: (b) (6) @microsoft.com>
To: Keith Nakasone - QT2 <keith.nakasone@gsa.gov>, (b) (6) @microsoft.com>, (b) (6) microsoft.com>, (b) (6) @microsoft.com>
Cc: "crystal.philcox@gsa.gov" <crystal.philcox@gsa.gov>, (b) (6) @microsoft.com>
Message-ID: <MWHPR2101MB0812C56B12BAAB6B17F65B3890CF0@MWHPR2101MB0812.namprd21.prod.outlook.com>
MD5: a8ab5cc9d9f8ff1d0a9fd5d7c0521f13

Excellent! Thanks for the update Keith.

Adding (b) (6) who can help with next steps. (b) (6) can you schedule another skype call for us? Priority is (b) (6) and (b) (6) attending.

Happy Friday!

From: Keith Nakasone - QT2 <keith.nakasone@gsa.gov>
Sent: Friday, November 2, 2018 4:56 PM
To: (b) (6) microsoft.com>
Cc: crystal.philcox@gsa.gov
Subject: Azure

Hi (b) (6)

We had a teleconference with DISA today...confirmed that we are targeting a IL 5/6 instance for Azure on or about 1st quarter calendar year 19...

So we need to figure out our next steps ensuring that we have the terms, conditions, etc ready to go once that happens.

Shall we set up another meeting level set on next steps now that we have confirmed a timeline?

Happy Friday!

Keith

Keith K. Nakasone | Phone: [202-264-9417](tel:202-264-9417)
Deputy Assistant Commissioner | Acquisition
[Office of Information Technology Category \(ITC\)](#)
[Federal Acquisition Service \(FAS\)](#)
[U.S. General Services Administration \(GSA\)](#)

Acquisition and Calendar Support:
Elisabeth.Sundin, email: Elisabeth.Sundin@gsa.gov, phone: [703-489-3978](tel:703-489-3978)

Subject: Re: Invitation: Discussion of Microsoft's Cloud workload packages @ Mon Aug 27, 2018 3pm - 4pm (EDT) (b) (6) @microsoft.com)
Date: Mon, 27 Aug 2018 19:04:11 +0000
From: (b) (6) @microsoft.com>
To: (b) (6) @microsoft.com>, "michaell.robinson@gsa.gov" <michaell.robinson@gsa.gov>, (b) (6) microsoft.com>, "keith.nakasone@gsa.gov" <keith.nakasone@gsa.gov>, "brandy.gott@gsa.gov" <brandy.gott@gsa.gov>, "crystal.philcox@gsa.gov" <crystal.philcox@gsa.gov>, "john.radziszewski@gsa.gov" <john.radziszewski@gsa.gov>, "julia.wise@gsa.gov" <julia.wise@gsa.gov>, "bradley.cornell@gsa.gov" <bradley.cornell@gsa.gov>, "elisabeth.sundin@gsa.gov" <elisabeth.sundin@gsa.gov>
Message-ID: <BL0PR2101MB0993C0BD8AB458E2600212C9C80B0@BL0PR2101MB0993.namprd21.prod.outlook.com>
MD5: 790b1f86310ee32c45001a07367ef170

(b) (6) and I are in the lobby. We need an escort to get to the meeting room.

Thank you,

(b) (6)

Get [Outlook for iOS](#)

Subject: Re: Invitation: ITC/Azure Govt Engineering Intro Meeting (Lily Kim) @ Mon Apr 23, 2018 3pm - 4pm (EDT) (b) (6) microsoft.com)
Date: Wed, 18 Apr 2018 09:19:32 -0700
From: Keith Nakasone - QT2 <keith.nakasone@gsa.gov>
To: (b) (6) microsoft.com>
Cc: "john.radziszewski@gsa.gov" <john.radziszewski@gsa.gov>, "crystal.philcox@gsa.gov" <crystal.philcox@gsa.gov>, (b) (6) microsoft.com>
Message-ID: <CADypitvLwGZbwVvoOrGvRjkcvtjm-NtOtWjbHrwTKy8ohj4hw@mail.gmail.com>
MD5: e94961834969d5ee05de07b44383fa22

Jen,

Agenda:

1. Meet/Greet
2. Go over the charts that was provided.
3. Develop a rough milestone chart to achieve the bundled solutions under S70 in order to meet the scope and intent of the IT Modernization Report.
4. Identify any barriers that may require top leadership involvement from both GSA and Microsoft.
5. Next Steps

Thanks, keith

Keith K. Nakasone

Phone: [202-264-9417](tel:202-264-9417)

Deputy Assistant Commissioner for Acquisition

[Office of Information Technology Category \(ITC\)](#)

[Federal Acquisition Service \(FAS\)](#)

Subject: RE: ITC/Azure Government Engineering Introduction
Date: Tue, 10 Apr 2018 12:11:32 +0000
From: (b) (6)@microsoft.com>
To: (b) (6)@microsoft.com>, Keith Nakasone - QT2 <keith.nakasone@gsa.gov>
Cc: Crystal Philcox - QO <crystal.philcox@gsa.gov>
Message-ID: <DM5PR2101MB1077AADF375B57995CDFB3F58CBE0@DM5PR2101MB1077.namprd21.prod.outlook.com>
MD5: fea8a38ff0b599fedb305cd59a1517c2

We will get this scheduled at the soonest!

From: (b) (6)
Sent: Monday, April 9, 2018 5:27 PM
To: Keith Nakasone - QT2 <keith.nakasone@gsa.gov>
Cc: Crystal Philcox - QO <crystal.philcox@gsa.gov>; (b) (6)@microsoft.com>
Subject: RE: ITC/Azure Government Engineering Introduction

Will do for sure. Thanks Keith!

(b) (6) can we get (b) (6) to go ahead and schedule a regroup this for late next week or early the week after? Want to get going on this. Please advise- know how busy everyone is.

Many thanks, (b) (6)

From: Keith Nakasone - QT2 <keith.nakasone@gsa.gov>
Sent: Monday, April 9, 2018 7:48 AM
To: (b) (6)@microsoft.com>
Cc: Crystal Philcox - QO <crystal.philcox@gsa.gov>; (b) (6)@microsoft.com>
Subject: Re: ITC/Azure Government Engineering Introduction

Thanks (b) (6)

Let me know when you are ready for the 1st meet up.

Thanks, keith

Keith K. Nakasone | Phone: 202-264-9417
Deputy Assistant Commissioner | Acquisition
[Office of Information Technology Category \(ITC\)](#)
[Federal Acquisition Service \(FAS\)](#)
[U.S. General Services Administration \(GSA\)](#)

Acquisition and Calendar Support:
Elisabeth.Sundin, email: Elisabeth.Sundin@gsa.gov, phone: 703-489-3978
Julie Musselman, email: Julie.Musselman@gsa.gov, phone: 703-965-7947

On Sat, Apr 7, 2018 at 9:26 AM, (b) (6)@microsoft.com> wrote:

Hi Keith,

Apologies for the latent response- you caught me right before (b) (6) ☺. Good news- I was able to get O365 agreement to move forward with this- now running this through Fed Sales to make sure we have their support as well. I have (b) (6) my business manager/CoS, working on this for us. She's great- so we are in good hands.

Let us know if you have any other thoughts! Otherwise- we will continue working this on our end and Jen will reach out with any questions.

Many thanks Keith.

Yours, (b) (6)

From: Keith Nakasone - QT2 <keith.nakasone@gsa.gov>

Sent: Thursday, March 22, 2018 10:00 AM

To: (b) (6) <[microsoft.com](mailto:(b) (6)@microsoft.com)>; Crystal Philcox - QO <crystal.philcox@gsa.gov>; Jen Blair

(b) (6) <[microsoft.com](mailto:(b) (6)@microsoft.com)>

Subject: Re: ITC/Azure Government Engineering Introduction

(b) (6)

Here is the high level charts as we discussed.

I hope this helps the discussions...my counterpart within the ITC portfolio is Crystal Philcox.

We are teamed on the IT modernization for cloud solutions...so we are both tagged within GSA to develop potential solutions.

Look forward to further discussions.

Keith K. Nakasone | Phone: 202-264-9417
Deputy Assistant Commissioner | Acquisition
[Office of Information Technology Category \(ITC\)](#)
[Federal Acquisition Service \(FAS\)](#)
[U.S. General Services Administration \(GSA\)](#)

Acquisition and Calendar Support:

Elisabeth.Sundin, email: Elisabeth.Sundin@gsa.gov, phone: 703-489-3978

Julie Musselman, email: Julie.Musselman@gsa.gov, phone: 703-965-7947

On Thu, Mar 22, 2018 at 8:06 AM, (b) (6) <[microsoft.com](mailto:(b) (6)@microsoft.com)> wrote:

Keith,

Thank you for the opportunity to chat yesterday. Super interested in seeing what we can do together.

As discussed- if I could get a few bullets on exactly what we are trying to do- will start working it internally within the Microsoft team.

Would love to really dig into this over the next month, with Azure and O365 available on schedule 70 as a shared enterprise service within 90-120 days.

Please note that I am on vacation all next week for spring break- but can work on this when I return.

Many thanks,
Lily

-----Original Appointment-----

From: (b) (6) (b) (6) Collabera) On Behalf Of (b) (6)

Sent: Monday, March 19, 2018 8:39 AM

To: Lily Kim; keith.nakasone@gsa.gov; julie.musselman@gsa.gov

Subject: ITC/Azure Government Engineering Introduction

When: Wednesday, March 21, 2018 8:15 AM-8:45 AM (UTC-05:00) Eastern Time (US & Canada).

Where: Skype Meeting

Meeting Space: (b) (6)
Passcode: (b) (6)

Subject: Invitation: ITC/Azure Govt Engineering Intro Meeting (b) (6) @ Mon Apr 23, 2018 3pm - 4pm (EDT) (crystal.philcox@gsa.gov)
Date: Wed, 11 Apr 2018 15:13:19 +0000
From: Keith Nakasone - QT2 <keith.nakasone@gsa.gov>
To: crystal.philcox@gsa.gov, (b) (6) microsoft.com, john.radziszewski@gsa.gov
Message-ID: <001a1143f364467b3c05699414da@google.com>
MD5: Oceaaa761995f655375f8462c97aba61
Attachments: invite.ics

[more details »](#)

ITC/Azure Govt Engineering Intro Meeting (Lily Kim)

Dial In (b) (6)
Moderator Code (b) (6)
Participant Code (b) (6)

After your team has cleared security, please contact either Julie Musselman @ (703) 965-7947 or Elisabeth Sundin @ (703) 489-3978 to be escorted to the meeting room. Thank you.

When

Mon Apr 23, 2018 3pm – 4pm Eastern Time

Where

GSA - 1800 F Street, NW / Room 4213 / Dial In Below ([map](#))

Calendar

crystal.philcox@gsa.gov

Who

OMX	keith.nakasone@gsa.gov - organizer
OMX	julie.musselman@gsa.gov - creator
OMX	(b) (6)@microsoft.com
OMX	crystal.philcox@gsa.gov
OMX	john.radziszewski@gsa.gov

Going? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

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Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#).

Subject: Canceled: Discussion of Microsoft's Cloud workload packages
Date: Tue, 14 Aug 2018 16:49:12 +0000
From: (b) (6)@microsoft.com>
To: Michael Robinson - QT3CHB <michaell.robinson@gsa.gov>, Elisabeth Sundin - QT2 <elisabeth.sundin@gsa.gov>, (b) (6)@microsoft.com>, Kevin Fiftal (b) (6)@microsoft.com>
Cc: "keith.nakasone@gsa.gov" <keith.nakasone@gsa.gov>, "john.radziszewski@gsa.gov" <john.radziszewski@gsa.gov>, "crystal.philcox@gsa.gov" <crystal.philcox@gsa.gov>
Message-ID: <BL0PR2101MB110857AB5E6686596BA2843489380@BL0PR2101MB1108.namprd21.prod.outlook.com>
MD5: 05b5b0d60bab79e03fcdc0587c1976e9

Cancelling this. Please use the invite that Michael sent out instead.

Hold for review and discussion of Microsoft's cloud workload packages.

Subject: Invitation: Discussion of Microsoft's Cloud workload packages @ Mon Aug 27, 2018 3pm - 4pm (EDT) (crystal.philcox@gsa.gov)
Date: Tue, 14 Aug 2018 16:15:20 +0000
From: Michael Robinson - QT3CHB <michaell.robinson@gsa.gov>
To: crystal.philcox@gsa.gov, john.radziszewski@gsa.gov, brandy.gott@gsa.gov, bradley.cornell@gsa.gov, julia.wise@gsa.gov, (b) (6) microsoft.com, elisabeth.sundin@gsa.gov, (b) (6) microsoft.com, (b) (6) microsoft.com, keith.nakasone@gsa.gov
Message-ID: <0000000000003b078c057367844b@google.com>
MD5: 5d4f2060fad913801627e18db802454b
Attachments: invite.ics

[more details »](#)

Discussion of Microsoft's Cloud workload packages

Please contact Maggie (202) 718-9996 for facility access once you have cleared security.

When	Mon Aug 27, 2018 3pm – 4pm Eastern Time - New York	
Where	Room 4002 Phone	(b) (6)
Calendar	crystal.philcox@gsa.gov	
Who	XXX	michaell.robinson@gsa.gov - organizer
	XXX	john.radziszewski@gsa.gov
	XXX	crystal.philcox@gsa.gov
	XXX	brandy.gott@gsa.gov
	XXX	bradley.cornell@gsa.gov
	XXX	julia.wise@gsa.gov
	XXX	(b) (6) @microsoft.com
	XXX	elisabeth.sundin@gsa.gov
	XXX	(b) (6) @microsoft.com
	XXX	(b) (6) @microsoft.com
	XXX	keith.nakasone@gsa.gov

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Subject: Announced today! New Microsoft Azure Starter Packs on GSA IT Schedule 70
Date: Thu, 6 Sep 2018 18:15:36 +0000
From: (b) (6)@microsoft.com>
To: "elisabeth.sundin@gsa.gov" <elisabeth.sundin@gsa.gov>, "julia.wise@gsa.gov" <julia.wise@gsa.gov>, "bradley.cornell@gsa.gov" <bradley.cornell@gsa.gov>, "john.radziszewski@gsa.gov" <john.radziszewski@gsa.gov>, "brandy.gott@gsa.gov" <brandy.gott@gsa.gov>, "keith.nakasone@gsa.gov" <keith.nakasone@gsa.gov>, "crystal.philcox@gsa.gov" <crystal.philcox@gsa.gov>, "Skip Jentsch (Max) - QT3KA" <skip.jentsch@gsa.gov>, (b) (6)@microsoft.com>
Cc: (b) (6)@microsoft.com>, (b) (6)@microsoft.com>, Kevin (b) (6)@microsoft.com>
Message-ID: <DM5PR2101MB1000579C40150D94F9BD1958C8010@DM5PR2101MB1000.namprd21.prod.outlook.com>
MD5: 9078df6938498603cf163883c53b8534

Keith et al,

We are pleased to share that today [we announced](#) the Microsoft Azure and Azure Government Starter Packs for GSA IT Schedule 70! To add, we have activated our sales team and [Microsoft resellers](#) to start outreach and capture fiscal-year-end budget. Thank you for working with us to get this done.

As discussed, here are the six starter pack scenarios:

- [Datacenter Migration](#)
- [Dev Test](#)
- [Websites/Apps](#)
- [SQL Server Cloud Resiliency](#)
- [IoT Proof of Concept](#)
- [Bot Service with Translation](#)

Our next steps with you is to send out the GSA press release (b) (6) is our Microsoft PR contact) and set up webinars.

If you have any questions, please feel free to reach out to us. We look forward to our continued collaboration.

Thanks,

(b) (6)

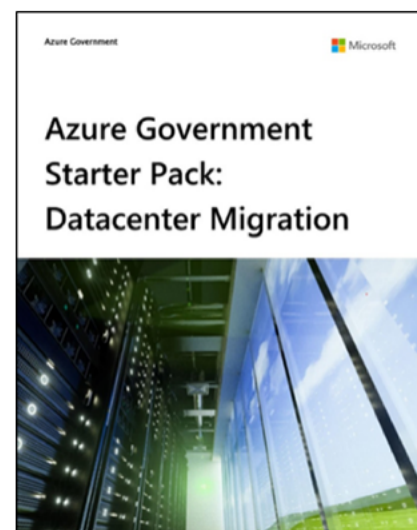
Abstracts:

Azure Government Starter Pack: Datacenter Migration

This starter pack provides government customers with the initial services and support for a successful migration of a datacenter to Microsoft Azure Government. This starter pack can help customers:

This starter pack can help customers:

- Transform legacy apps into cloud solutions with the support of subject matter experts
- Leverage Microsoft Azure as a primary or secondary datacenter for expansion and growth.
- Migrate existing managed services from a co-location datacenter facility to Microsoft Azure.
- Rest assured during an outage or disaster scenario with a solution that protects the widest range of enterprise applications of any cloud disaster recovery provider.

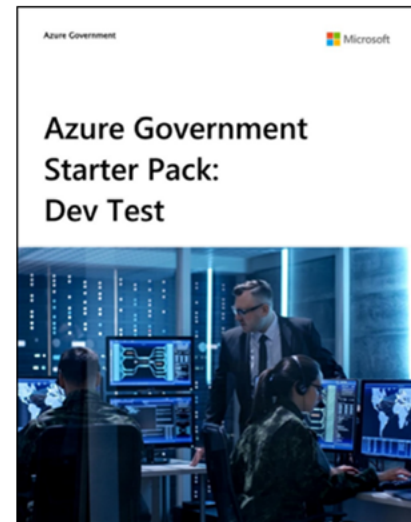


Azure Government Starter Pack: Dev-Test

This starter pack provides government customers with a packaged dev-test environment in their choice of three sizes: small, medium, or large.

Development and testing in Azure helps customers deliver more features faster- with a comprehensive set of development and testing tools for teams to collaborate and deploy at cloud speed.

Organizations can quickly create consistent development and test environments with a scalable, on-demand infrastructure using the Dev-Test Starter Pack.



Azure Government Starter Pack: Websites/Apps

This starter pack provides government customers with a set of Azure services and implementation guidance for common website and application development needs. This starter pack can be used for the following scenarios and more:

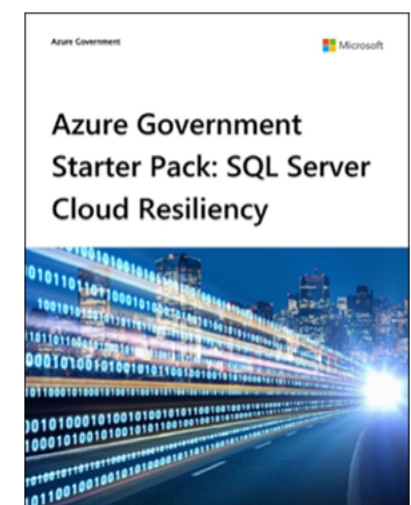
- Task-based consumer mobile app
- Simple digital marketing website
- Social mobile and web app with authentication



Azure Government Starter Pack: SQL Server Cloud Resiliency

The SQL Server Cloud Resiliency Starter Pack is designed to provide a high availability or disaster recovery (HA/DR) option for critical databases. As a first step in preparing to move data to the cloud, building HA/DR solutions in Azure can help customers meet agency protocols while serving end-user needs using the enterprise-grade capabilities of SQL Server.

The starter pack includes the key services you need for a HA/DR scenario, such as a SQL Server and domain controller VMs, storage, VNets/networks, and VPN, along with implementation guidance for your project.



Azure Starter Pack: IoT Proof of Concept

This starter pack provides government customers with essential services, support, and implementation guidance for a proof of concept for an IoT solution to connect and manage devices on any platform, mine new and existing data using real-time analytics solutions, and deliver these insights across the organization.

Customers can use the IoT POC Starter Pack to:

- Connect and monitor devices with [remote monitoring](#)
- Improve industrial efficiencies with connected facilities
- Increase equipment reliability with predictive maintenance
- Develop and test IoT solution with device simulations

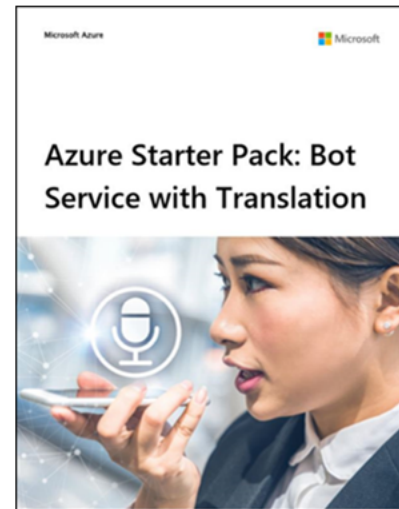


Azure Starter Pack:
Bot Service with Translation

The Bot Service Starter Pack is designed to help government customers get up and running more quickly in the areas of bots and artificial intelligence to automate customer service.

Bots are increasingly important because customer service typically involves employees responding to commonly asked questions, which many times can be provided from FAQ documentation, database lookups, or other commonly available data points. These answers can be automated using bots to decrease human intervention, saving time and money.

In addition, cross-language communication with customers or non-English speakers can be enabled through the Translation Service.



(b) (6)

Microsoft Azure Government
(b) (6)@microsoft.com
(b) (6) cell



Linked
Twitter

(b) (6)

For the latest information and insights on Azure Government, [follow our blog!](#)
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[Meetups on YouTube](#)

Subject: Invitation: Microsoft Follow-Up @ Wed May 30, 2018 1pm - 2pm (EDT)
(crystal.philcox@gsa.gov)
Date: Tue, 29 May 2018 16:21:51 +0000
From: Elisabeth Sundin - QT2 <elisabeth.sundin@gsa.gov>
To: crystal.philcox@gsa.gov, keith.nakasone@gsa.gov, (b) (6) microsoft.com,
(b) (6)@microsoft.com, (b) (6)@microsoft.com, (b) (6) microsoft.com,
michaell.robinson@gsa.gov, (b) (6) @microsoft.com, (b) (6) microsoft.com,
(b) (6) @microsoft.com
Message-ID: <000000000000b54bda056d5aa199@google.com>
MD5: c9d811c798719182b7a15078f5e13fc4
Attachments: invite.ics

[more details »](#)

Microsoft Follow-Up

Please call Elisabeth at (703) 489-3978 when you arrive in the lobby for escort.

Dial In: (b) (6)
Moderator Code: (b) (6)
Participant Code: (b) (6)

When

Wed May 30, 2018 1pm – 2pm Eastern Time

Where

(Dial-In Below) Room 4113 1800 F Street NW Washington, DC 20405 ([map](#))

Calendar

crystal.philcox@gsa.gov

Who

OOXX
OOXX
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OOXX

michaell.robinson@gsa.gov - organizer
keith.nakasone@gsa.gov
(b) (6) @microsoft.com
(b) (6) @microsoft.com
(b) (6) @microsoft.com
(b) (6) @microsoft.com
(b) (6) @microsoft.com
(b) (6) @microsoft.com
(b) (6) @microsoft.com
crystal.philcox@gsa.gov
(b) (6) microsoft.com
elisabeth.sundin@gsa.gov - optional

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Subject: Thank you!
Date: Fri, 26 Jan 2018 19:34:24 +0000
From: (b) (6) microsoft.com>
To: "emily.murphy@gsa.gov" <emily.murphy@gsa.gov>, "beth.angerman@gsa.gov" <beth.angerman@gsa.gov>
Message-ID: <BN6PR21MB0129EABDE1A1C54B0B6C3001DEE00@BN6PR21MB0129.namprd21.prod.outlook.com>
MD5: 970403d6d5bbdaaaaf6c6f82fac5750f

Hello. First, I thank you both for your time this week during the visit with our industry's Shared Services Leadership Coalition (SSLC) led by John Marshall. I appreciate your letting us share our ideas to help government reduce duplication, improve efficiency and promote competition. It was great to hear of your vision for GSA, shared services and the important work being done.

As we said, if there's anything we can do to assist you in executing your mission at GSA, please do not hesitate to reach out. And if there's anything in particular Microsoft or I can do, my contact information is below.

I hope you have a great weekend!

(b) (6)



Subject: RE: BPA for Microsoft Dynamics Support Services
Date: Fri, 5 May 2017 18:04:42 +0000
From: (b) (6)@microsoft.com>
To: Mary Davie - QT <mary.davie@gsa.gov>
Cc: (b) (6)@microsoft.com>
Message-ID: <BL2PR03MB4970552C9BB11B0304B1CB6ADEB0@BL2PR03MB497.namprd03.prod.outlook.com>
MD5: 23f21f50586f60c86653191e51fc1997

Good Afternoon Ms. Davie,

Thanks for following up so quickly. Upon reviewing your note, I did want to clarify one item. My previous email regarding Dynamics 365 was not in reference to licensing of the solutions. I was referring to a similar vehicle to the Salesforce Implementation, Integration, and Support Services (SISS) BPA, which I understand consists of Salesforce partners that can implement and support the various Salesforce solutions. I believe the government would find value in having a similar consolidated vehicle of Microsoft partners to help with the implementation and support (as well as upgrading from on-premises to the cloud) of Dynamics 365 for the numerous government agencies already leveraging or interested in leveraging the Microsoft CRM platform.

Thanks again for passing my information to the appropriate people at GSA. Hope you have a nice weekend and are able to stay dry!

Kind Regards,

(b) (6)

US Public Sector Dynamics
Phone: (b) (6)

From: Mary Davie - QT [mailto:mary.davie@gsa.gov]
Sent: Friday, April 28, 2017 8:48 AM
To: (b) (6)@microsoft.com>
Cc: (b) (6)@microsoft.com>
Subject: Re: BPA for Microsoft Dynamics Support Services

Thanks for reaching out. Our BPAs and other government wide consolidated licensing efforts are driven by agency spend, interest and demand as the BPAs are costly to develop and implement. I will send your note to our products team in case the interagency group expresses interest. Mary

On Fri, Apr 28, 2017 at 7:04 AM, (b) (6)v@microsoft.com> wrote:

Good Morning Ms. Davie,

I hope you are doing well. Thank you again for being a speaker on the NexUS Presidential Transition panel a few months ago. I was hoping that you could point me in the right direction with the person at GSA that would be able to help with my email below.

As one of the leading providers of cloud computing services, Microsoft is supportive and encouraged by GSA's efforts to promote cloud adoption and innovation across the federal government through cloud focused acquisition vehicles. With nearly 6 million Microsoft Government Cloud users across more than 7,000 federal, state and local government entities, we are committed to providing the most complete and trusted cloud so that government agencies can achieve more.

The Salesforce Implementation, Integration, and Support Services (SISS) BPA is a fast and effective way to procure Salesforce services to drive efficiencies, save costs, reduce duplication, and drive shared services through sharing of code and best practices. Former CIO Tony Scott stated in a [blog post](#) that agencies can save between 50 to 80 percent on software development costs through reuse of existing

apps and code. Microsoft is a strong believer in the value that these BPAs can bring for agencies by enabling a repeatable framework to deliver cloud services.

We understand from numerous online publications that GSA hopes the Salesforce BPA leads to other targeted efforts depending on the agency interest and use. In support of this effort, and the interest of full, fair, and open competition, we see the benefit and value for agencies to have a consolidated access to support services for other vendors’ CRM platforms, including the Microsoft Dynamics 365 platform.

Like Salesforce, Dynamics 365 is also a widely-used platform. Data available on USASpending.Gov of Microsoft Dynamics shows the Federal Government having spent \$94M on Microsoft Dynamics since 2011 in comparison to \$61M spent on Salesforce for the same time period. We also see additional value of supporting the cloud migration effort for the existing on-premises implementations of Dynamics CRM solutions.

Microsoft is a believer in GSA’s vision of enabling digital transformation with the cloud, and we welcome the opportunity to discuss the strategic advantage of a similar BPA for Microsoft Dynamics 365 support services. Please let me know if there is someone that I should reach out to in order to start the conversation and discuss how the Dynamics BPA will help consolidate agency spend, enable agencies to move to the cloud, and align with FITARA.

In case you are not familiar with the Dynamics platform, I’ve included a high level overview of the solution below. Thank you for your consideration. Please let me know if there is someone else from GSA that I should engage regarding this opportunity. My contact info is listed below if you would like to discuss this further. I look forward to hearing from you soon.

Kind Regards,

(b) (6)

Microsoft Dynamics 365 unifies several purpose-built SaaS based applications in the cloud to help manage specific business process and provide agencies with a comprehensive and flexible CRM solution from a single platform. It enables greater productivity by deeply integrating with the Office 365 collaboration applications that most government employees use at work every day. Being a collection of business applications, Dynamics 365 is designed to grow with a customer’s organization so they only purchase what they need and add more capabilities when they are needed. Here are some of the current federal solutions leveraging the Dynamics platform:

- | Citizen Services
- | Case Management
- | Grants Management
- | Contact Management
- | Licensing, Permitting, and Code Enforcement
- | Constituent Management
- | Correspondence Management
- | Knowledge Base (FAQ)
- | FOIA Management
- | Events Management
- | Task management
- | Customer Services
- | Investigative and Legal Case Management
- | Call Center
- | Help Desk
- | Process and Project Management
- | Emergency Management

- | Field Inspections
- | Recruiting and Workforce Management
- | Member/Election Management
- | Procurement/Contract Management
- | Survey Questionnaire
- | Portals
- | Fleet Management
- | Asset Management
- | Facilities Management

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Read More: [Public Sector Solutions from Microsoft Dynamics](#)

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